



<https://titanexecutivesearch.com/job/commissioned-inside-sales-representative-remote-position/>

Commissioned Inside Sales Representative – Remote Position

Hiring organization

Titan Executive Search

Description

Come work at Titan Executive Search! We are looking to hire an Inside Commissioned Sales Representative to join the Titan team. This is a 1099 – remote sales position with a strong commission structure. We are looking for someone who can research prospects on a given call list and then target and call decision makers and gain interest in our Recruiting Services. Training and Call lists are provided. If you're a self-starter and motivated by money and the satisfaction that comes from doing a great job and being an important part of a company's growth then I want to hear from you today!

Employment Type

1099 – Part Time/Contract

Date posted

September 23, 2020

We Provide:

- Call Lists with names and numbers to call
- Sales Support & Training
- We close the deal! You provide the warm hand-offs

Responsibilities

- Research companies on call lists to determine if they are a good fit for our services
- Cold call and make initial contact with qualified companies/leads
- Develop interest from prospects and then hand off to President to close

Qualifications

- Positive attitude & willingness to learn
- Strong communication, negotiation, and interpersonal skills
- Self-motivated
- Emotional Intelligence
- Strong sense of Professionalism
- Ability to read verbal & written language over the phone & email
- Ability to gather and interpret data
- Organizational and analytical skills
- Must be able to pass a background check

Job Benefits

- Strong commission structure: About \$5000 per client
- Sales Support
- Training