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## Food Manufacturing Sales Representative – Chemicals

### Description

#### EXCITING OPPORTUNITY!

My client is a growing \$100MM+ Specialty Chemicals company and is seeking an experienced Food Manufacturing Professional who is interested in Specialty Chemicals Sales in the Central Florida territory. Some sales experience is preferred but not required. This is a privately-held company that maintains a steadfast focus on offering industry-leading service to not only their customers but also their people. As a result they have long term tenure throughout their 50+ locations nationwide.

This is a Full Time position with an established company that offers a competitive base salary, uncapped commissions, “lifetime” residuals, benefits and more!

If you are career-minded, hard-working and dedicated to going above & beyond for your customers and are willing to get your jeans dirty almost every day, then I want to hear from you. Must have experience outlined below and love to compete, build territories and make great money while doing it. If this is you then contact me today!

### What We Are Looking For in a Candidate:

- 5+ years Food Manufacturing Background
- 3+ experience of Account Management experience (Preferred)
- 3+ Outside B2B Sales experience (Preferred)
- Love to Compete & Win
- Passion to service & “WOW” clients – willing to do whatever it takes to make clients happy
- Hungry & Tenacious
- Willing to get dirty (literally)
- Integrity – Do what you say you’re going to do – deliver on promises
- Consultative Sales approach – willing to visit/touch customers 5 – 6 times before making the sale
- Hunter & Closer

### What We Offer:

- \$50k – \$65k base salary + commissions & “lifetime” residuals
- Company Benefits (Health, Dental, 401k)
- Monthly Expense Reimbursement
- Incredible Team Support and work environment

### Hiring organization

Titan Executive Search

### Employment Type

Full Time

### Duration of employment

Permanent

### Industry

Chemicals, Food Production

### Job Location

Tampa, FL, USA

### Base Salary

\$ 50000 - \$ 65000

### Date posted

October 17, 2019