

<https://titanexecutivesearch.com/job/logistics-sales-executive-broker/>

## Freight Broker

### Description

**Exciting Opportunity! We are seeking Freight Brokers to help grow our business!**

My client is a full-service logistics solution provider since 2007 with assets & operations in the United States, Canada and offshore. Licensed and bonded in both countries, they offer a unique opportunity for a Freight Broker who would like to bring their clients to a growing organization that operates beyond borders.

**We offer two compensation options:** High Base Salary model OR High Commission Model **Plus:** Phone Laptop, Car Allowance and Benefits reimbursement

### About my Client

My client is an asset based logistics company that specializes in cross border freight. They are US & Canada Bonded and CTPAT certified. In addition to their asset based carrier business, they are a high volume load broker with 24/7 brokerage operations running 365 days a year.

### Requirements:

- Experienced Sales Executive / Broker with an established and portable book of business \$500k+ (required)
- Entrepreneurial mind set with a desire to maximize income (no limit on earnings potential)
- Acquiring and maintaining customers: 1 year (Required)

### Responsibilities:

- Your own customers; maintain & develop your existing accounts and prospect for new accounts
- Your own home office (work from anywhere)
- Professional collaboration and coordination with shippers, carriers and dispatchers
- Tracking and documenting relevant activities

### What You Will Get:

- Phone, Laptop & Car Allowance
- Complete 24/7/365 Back office support
- Access to hundreds of carriers with fast set-up of new contract carriers
- Full visibility to your shipments, carrier costs, customer costs as well as your commissions
- Customized CRM
- Benefits reimbursement available
- Phone, Laptop and Car Allowance

### Hiring organization

Titan Executive Search

### Employment Type

Full Time

### Duration of employment

Permanent

### Industry

Transportation

### Job Location

Remote work from: USA; Canada

### Base Salary

\$ 30000 - \$ 60000

### Date posted

October 2, 2019

If you meet these qualifications and this sounds like an exciting opportunity that you may want to be a part of, then I want to hear from you today!