



[https://titanexecutivesearch.com/?post\\_type=jobs&p=400](https://titanexecutivesearch.com/?post_type=jobs&p=400)

## Account Manager – Chemicals – Little Rock, AR

### Description

#### EXCITING OPPORTUNITY!

My client is a growing \$100MM+ Specialty Chemicals company and is seeking an experienced Account Manager of Specialty Chemicals in the Food Manufacturing-Sanitation space in Little Rock, AR. This is a privately-held company that maintains a steadfast focus on offering industry-leading service to not only their customers but also their people. As a result they have long term tenure throughout their 50+ locations nationwide.

**This position offers an immediate income of \$100k+ due to already established accounts!** This is a very rare opportunity for someone who is interested in a long-term sales career.

If you are career-minded, hard-working and dedicated to going above & beyond for your customers and are willing to get your jeans dirty almost every day, then I want to hear from you. Must have experience outlined below and love to compete, build territories and make great money while doing it. If this is you then contact me today!

### Qualifications

- 3+ years Food Manufacturing-Sanitation Chemical Sales Background
- 3+ experience of successfully growing accounts
- 3+ Outside B2B Sales experience
- Love to Compete & Win
- Passion to service & "WOW" clients – willing to do whatever it takes to make clients happy
- Hungry & Tenacious
- Willing to get dirty (literally)
- Integrity – Do what you say you're going to do – deliver on promises
- Consultative Sales approach – willing to visit/touch customers 5 -6 times before making the sale
- Hunter & Closer

### Job Benefits

- **\$100k+ income of already established accounts**
- Company Benefits
- Monthly Expense Reimbursement
- Paid Vacation
- Incredible Team Support and work environment

### Hiring organization

Titan Executive Search

### Employment Type

Full Time

### Duration of employment

Permanent

### Industry

Chemicals, Food Production

### Job Location

Little Rock, AR, USA

### Date posted

October 16, 2019