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## Outside Sales Representative/Account Manager – Seattle, WA

### Description

#### EXCITING OPPORTUNITY!

My client is a growing \$100MM+ Specialty Chemicals company and is seeking a motivated, hungry, entrepreneurial self-starter to fill the position of Outside Sales Representative in order to help them grow their footprint in the Greater Seattle, WA area. This is a privately-held company that maintains a steadfast focus on offering industry-leading service to not only their customers but also their people. As a result they have long term tenure throughout their 50+ locations nationwide.

This position offers a base salary + uncapped commissions and “lifetime residuals.” As a result of “Lifetime Residuals”, Outside Sales Representatives usually become Account Managers after 3-5 years and earn \$120k+. This is a great opportunity for someone who is interested in a long-term sales career.

If you are career-minded, hard-working and dedicated to going above & beyond for your customers and are willing to get your jeans dirty almost every day, then we want to hear from you. You do NOT have to have experience in B2B sales but must love to compete and love making great money while doing it. If this is you then contact us today!

### Qualifications

- Love to Compete & Win
- Passion to service & “WOW” clients – willing to do whatever it takes to make clients happy
- Hungry & Tenacious
- Willing to get dirty (literally)
- Integrity – Do what you say you’re going to do – deliver on promises
- Consultative Sales approach – willing to visit/touch customers 5 -6 times before making the sale
- Hunter & Closer

### Job Benefits

- \$36k – 45k base + uncapped commissions & “Lifetime Residuals” (*Starting salary is based upon sales experience. If you are just entering sales then it will be \$36k but if you are a seasoned Chemical sales professional then the salary can go up to around \$45k to start.*)
- Company Benefits (Health, Dental, 401k & more)
- Monthly Expense Reimbursement
- Paid Vacation
- Incredible Team Support and work environment

### Hiring organization

Titan Executive Search

### Employment Type

Full Time

### Industry

Chemicals

### Job Location

Seattle, WA, USA

### Base Salary

\$ 36000 - \$ 45000

### Date posted

September 26, 2019