



<https://titanexecutivesearch.com/job/sanitation-account-manager/>

Sanitation Account Manager

Description

Exciting Opportunity!

We are looking for an Account Manager with a strong background in sanitation.

Base Salary: \$60,000 – \$80,000 per year

Commissions: Yes

Car Allowance: Yes

Benefits: Yes

My client is a leading, \$300MM+ National Specialty Chemicals Manufacturer who is seeking a qualified Sanitation Account Manager to manage existing and sell into new large Food accounts in the Greater Houston, TX area. This is a long term career opportunity offering a competitive salary, commissions, benefits, great family-oriented culture & more.

You will be an invaluable piece to this operation as you will be responsible to provide outstanding service and sales to one of my client's largest customer types. You will be working on the sanitation side of the business so mostly dealing with soaps and such. You will work inside a food plant with some time off-site time at local company facility as well. You will manage the relationship with the Food Plant clients and respond to their requests for sanitation, installs, repairs and maintenance on chemical tanks, dispensaries, pumps & more. A background working in a Food Plant or working with Sanitation chemicals for food plants is highly preferred. The right candidate will be a team player, have a strong work ethic, be able to work well with little to no supervision and possess a willingness to learn and take initiative. This is a fantastic company that boasts long term tenure as it is a phenomenal place to work.

Veterans Welcome!

Position Responsibilities:

- Integrate and work within an already successful team to continue delivering best in class customer service to our client's largest Food Plant customer
- Build rapport and successfully manage the client relationship by offering best in class service and sales
- Reach out to new Food plants and grow the sanitation chemicals business
- Work directly with the sanitation side of the food plant and chemicals
- Install, Repair and Maintain Chemical Tanks and Dispensaries
- Respond successfully to mission-critical requests from client
- Successfully work remotely with little to no supervision
- Complete tasks requested by Supervisor/Operations Manager

Preferred Background & Experience:

Hiring organization

Titan Executive Search

Employment Type

Full-time

Industry

Chemicals, Manufacturing

Job Location

Houston, TX, USA

Base Salary

\$ 60000 - \$ 80000

Date posted

January 10, 2023

- 2-5 years working within a Food Plant or working with Sanitation chemicals for food plants
- Knowledge of Pneumatic & Hydraulic pumps
- Some background in Diaphragms & Metering
- Some Electrical Background (preferred)

Qualities We Are Looking For:

- Respectful, hard-worker who can expect to get dirty almost every day
- Able to offer best in class customer service and account management
- Individual with a strong work ethic who respects chain of command
- An individual with a strong work ethic, sense of urgency and can perform job functions with little to no supervision
- Must possess a strong desire to completely satisfy each and every client
- Must be a Critical Thinker with the proven ability to quickly analyze and problem solve with little to no supervision
- A Team-Player mentality
- An ability and strong willingness to learn in order to improve efficiency and customer satisfaction

What We Offer:

- \$60,000 – \$80,000 + Commissions
- Company Benefits (Health, Dental, PTO, 401(k) + match & more)
- Strong support team on all levels
- Outstanding family-friendly privately-held company